



storfirst migration

TECHNOLOGY REFRESH SAFE. SECURE. SEAMLESS

BUSINESS NEED | HP OPPORTUNITY

When one of the country's largest not-for-profit healthcare providers and leader in healthcare innovations needed to upgrade their existing environment, they partnered with Agfa Healthcare, HP and Seven10. The decision was made to implement a radiological information management system that would provide healthcare providers with instant access to decade's worth of patient records at the click of a mouse. After an assessment by HP Technical Services Consulting, it was decided to upgrade their storage to HP's newest technology, HP StoreAll. This technology delivers faster access and considerably more scale.

To benefit from a safe, speedy and seamless data migration from legacy storage to new storage, HP turned to Seven10 Storage Software – a trusted HP Partner. Seven10's Storfirst Migration software is the right solution for many reasons; two important reasons are:

- Storfirst guarantees against data loss or corruption by providing a 100% auditable transition to the new HP StoreAll storage platform
- Storfirst allows the hospital to leverage their new investment immediately while transitioning the data from the legacy storage transparently behind the scenes

OUTCOME

"Working with Seven10's responsive and dedicated team made this technology refresh graceful and painless" said Francis Scarfi, HP's Sr. Product Manager, Data Migrations. With

a paradigm shifting software driven migration, a traditionally time consuming and complex IT upgrade was made easy and efficient, while saving the hospital money. With Seven10 remotely managing the entire migration project, the hospital could focus on delivering the new capabilities of the storage system without dedicating substantial time and resources to a "rip and replace" migration effort. Seven10 migrated over 280 terabytes data without impacting the Agfa application, the patient care process, or the implementation of the new HP StoreAll storage.

INDUSTRY:
HEALTHCARE

APPLICATION:
**AGFA IMPAX DATA
CENTER**

PRODUCTS SOLD:
**HP STOREALL +
STORFIRST MIGRATION**

SALES CYCLE:
**UNDER 4 MONTHS
FROM INITIAL PARTNER
ENGAGEMENT**

KEY TAKEAWAYS:

- USE STORFIRST FOR COMPETITIVE TAKEOUTS OF EXISTING NAS PLATFORMS
- STORFIRST MIGRATION IS A CUSTOMER INSTALLABLE SOFTWARE SOLUTION
- STORFIRST WILL NOT INTERFERE WITH YOUR APPLICATION DEMANDS FOR DATA